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**CASE STUDIES IN CONTRACT AND PROCUREMENT  
MANAGEMENT**



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**ABSTRACT**

Harvard University has developed a well-known case study methodology for the MBA program. For international management, Thunderbird University is a prominent leader. Cranfield University in the UK has also published some case studies. Use these publications and Internet search to add more content to global business and leadership learning. One of the hottest jobs today is as a project manager. After the project management course is over, MBA students will participate in the contract procurement

management course. The contract manager works closely with the project manager. A new study shows that contract management and procurement management are two of the world's growing sectors during the 2008 recession. MBA students completed a practical case study as a final project. This article summarizes the results.

**KEYWORDS**

Contract Manager, Logistics, Procurement, Project Manager, Supply Chain Management